



December 2, 2015

Mr. Jean-Claude Juncker

President
European Commission
200 Rue de la Loi
B-1049 Brussels

Mr. Donald Tusk

President
European Council
175 Rue de la Loi
B-1048 Brussels

The Right Honourable Justin Trudeau, P.C., M.P.

Prime Minister
Government of Canada
80 Wellington Street
Ottawa, ON K1A 0A2

Mr. Martin Schulz

President
European Parliament
60, rue Wiertz
B-1047 Brussels

Re: EU and Canadian Business Communities Support the Approval and Provisional Application of the Comprehensive Economic and Trade Agreement (CETA)

Dear President Juncker, President Tusk, Prime Minister Trudeau and President Schulz:

For more than six years, our organisations have looked forward to the conclusion and subsequent ratification of the Comprehensive Economic and Trade Agreement (CETA) between the EU and Canada.

We congratulate the negotiators on forging an agreement that, when implemented, could yield annual income gains of €11.6 billion for the EU and CDN\$12 billion for Canada, strengthen growth and employment on both sides of the Atlantic and elevate the EU-Canada strategic partnership to a new level.

Together we also look forward to the early ratification of CETA through your respective legal and political processes. Our associations stand ready to actively support you and your officials through these procedures. We call on the Canadian government and the 28 EU Member States to lend their full support to a deal that includes important elements such as:

- The elimination of customs duties on almost all products and reduced technical barriers to trade;
- Customs and trade facilitation provisions such as access to advance rulings on the origin or tariff classification of products, and automated border procedures where possible;
- Full and fair coverage of government procurement markets, including at the sub-federal level in Canada and the EU;
- Improved access to service and investment markets such as telecoms, postal and transportation services;

- An ambitious and high-quality intellectual property outcome creating a level playing field for innovative industries;
- The retention of robust, science-based food safety standards in both Canada and the EU;
- A robust, comprehensive and modern investment chapter;
- Reaffirmation of the sovereign right to regulate; and
- Commercially meaningful enhancements to agricultural and industrial market access that respect rule-of-origin requirements and safeguards.

CETA represents the most ambitious and comprehensive economic partnership agreement ever negotiated by our respective governments. It will open up new trade and investment opportunities for entrepreneurs and citizens across the EU and in Canada, while preserving the ability of policymakers to safeguard public health, safety and the environment.

We are committed to supporting your leadership in moving forward with an agreement that will create jobs and make our economies more competitive and innovative.

We urge you to do everything in your power to complete the approval and provisional application processes in 2016, and we stand ready to assist you in the completion of this historic agreement.

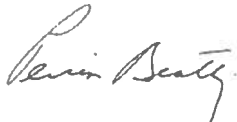
Sincerely,



Mr. Markus Beyrer
Director General
BUSINESSEUROPE



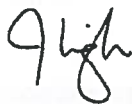
The Honourable John Manley, P.C.
President & Chief Executive Officer
Canadian Council of Chief Executives



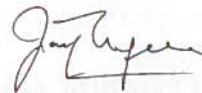
The Hon. Perrin Beatty
President & CEO
The Canadian Chamber of Commerce



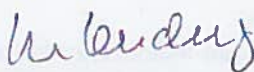
Arnaldo Abruzzini
Secretary General
Eurochambres




Jason Langrish
Executive Director
Canada Europe Roundtable for Business



Jayson Myers
President & CEO
Canadian Manufacturers & Exporters



Michael Landry
Chair
Canadian Services Coalition



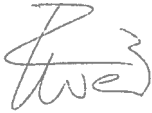
Mr. Pascal Kerneis
Managing Director
European Services Forum



Dan Kelly
President & CEO
Canadian Federation of Independent Business



Dr. Christian Verschueren
Director General
EuroCommerce



Christian Ewert
General Director
Foreign Trade Association



Joy Nott
President
I.E. Canada, Canadian Association of Importers
& Exporters



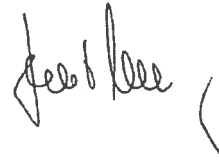
Richard Bergström
Director General
European Federation of Pharmaceuticals
Industries and Associations



Russell Williams
President & CEO
Canada's Research-Based
Pharmaceutical Companies



Richard Paton
President & CEO
Chemistry Industry Association of Canada



Hubert Mandery
Director General
European Chemical Industry Council - Cefic



David Lindsay
President & CEO
Forest Products Association of Canada

C.C.: Mrs. Cecilia Malmström, Commissioner for Trade, European Commission
Hon. Chrystia Freeland, M.P, Minister of International Trade, Government of Canada
Mr. Mauro Petriccione, CETA Chief Negotiator, DG Trade, European Commission
Mr. Steve Verheul, CETA Chief Negotiator, Department of Foreign Affairs and
International Trade, Government of Canada
Mr. Jean Asselborn, Luxembourg Minister for Foreign Affairs
Mr. Bernd Lange, Chair of the International Trade Committee, European Parliament
Mr. Artis Pabriks, Standing Rapporteur on CETA, Member of the International Trade
Committee, European Parliament