

PERSONAL INFORMATION

Pascal KERNEIS



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Sex Male | Date of birth 13/04/1962 | Nationality French

POSITION

Managing Director – European Services Forum

WORK EXPERIENCE

from 1999 to now

Managing Director

European Services Forum (ESF) – Brussels – www.esf.be

Domains of responsibilities:

- Coordination of ESF Substance (WTO, plurilateral, regional and bilateral trade in services and investment negotiations) with ESF Members on horizontal issues and cross sectoral issues,
- Coordination of the ESF Policy Committee meetings,
- Organisation of conference and contribution to external conferences, Organisation of ESF actions towards the European Commission negotiators and EU Member States services negotiators at Ministerial and official levels, and missions to World Trade Organisation (members delegations, WTO Secretariat Director General and officials, etc.) and to top level negotiators all over the world.
- Member of the Contact Group of EU Trade Commissioner and official member of the European Commission Delegation to the WTO Ministerial Conferences, Member of Many EU FTA Domestic Advisory Groups, Member of EU Expert Group on Trade Agreement.
- Daily management of ESF on all aspects (staff coordination, legal and administrative aspects, accounting, IT and financing).

Business or sector Representation of interest of European private sector in Trade negotiations

WORK EXPERIENCE

from Sep. 2010 to Sep. 2012

Special Adviser

BusinessEurope – Brussels, Belgium – www.business europe.eu

Domains of responsibilities:

- Special Advisor to the International Relations Department of BUSINESSEUROPE (1/2 time).
- In charge of EU-US & Canada Related issues; of EU-ASEAN Related issues and of trade finance matters; coordination of FTA Working Group.

Business or sector Representation of interest of European private sector in Trade negotiations

From June 1990 to March 1999

Legal Adviser

European Banking Federation – Brussels, Belgium – www.ebf-fbe.eu

Domains of responsibilities:

Follow-up and analysis of developments in the European and International regulatory process; consultation and representation of the interests of the commercial banking sector before the European institutions; Co-ordination of the Committees' and experts' working groups meetings in the following areas:

- Banking supervision and Investment services;
- International Affairs – WTO and Financial Leaders Group, follow-up of the Uruguay Round negotiations – GATS.

From July 1988 to June 1990

Legal Expert

European Commission – Brussels, Belgium - www.ec.europa.eu

Domains of responsibilities:

legal analyses, drafting of summaries of the European legislation and documentation aimed to be encoded in internal Commission databases

From Nov. 1985 to July 1987

Lecturer in European Law and **Searcher CNRS** (National Centre of Scientific Researches) – University of Rennes – Rennes, France

EDUCATION AND TRAINING

1990

Ph.D. in European Law

EQF level 8

Thesis awarded and financed by the "European Integration Grant" (European Commission – Brussels) – April 1990 – University of Rennes (France). Result obtained: "very honourable with congratulation from the jury".
 Theme: European Law and agri-business – Analysis of the Market Organisations of the Common Agriculture Policy.

PERSONAL SKILLS

Mother tongue(s) French

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
German	B1	B1	B1	B1	A2

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills

- good communication skills gained through my experience as conference speaker in numerous and various conferences and seminars on international trade; writer of press releases; regular communication with journalists on trade related matters; Radio & TV interviews; Actor in documentary "The Brussels Business".

Organisational / managerial skills

- leadership (currently responsible for a managing a network of more than 50 members, and a small team varying from 2 to 4)
- Management (currently in charge of running a yearly budget of +/- 250000€/year)
- Conferences and meetings' organiser

Other skills

- Participation as Short-Term Expert to Trade Related Assistance projects financed by the European Commission in many Developing Countries.
- Military Service spent as Lecturer in "European Relations and Strategy" at the School for Officers of Saint-Cyr Coëtquidan – 08/1987-07/1988

Driving licence

Driving licence B

ADDITIONAL INFORMATION

Publications
Conferences
Seminars

Publication of articles and blogs; and participation to a large number of international conferences as speaker.

- Kerneis Pascal & Joshua Prentice (2011), "The EU as market for professional services", *Australian Journal of International Affairs* 65(4): 436-53. [Doi.org/10.1080/10357718.2011.585224](https://doi.org/10.1080/10357718.2011.585224)
- Kerneis Pascal (2015) ; « *Le commerce des services et l'AECG : Une nouvelle approche pour les engagements des Parties : la liste négative* », Book « Un nouveau pont sur l'Atlantique, L'Accord économique et commercial global entre l'Union européenne et le Canada », Presses de l'Université du Québec, 2015, 370 pages - 978-2-7605-4378-2
- Kerneis Pascal (2017), "Gains for Trade in Services in an EU-Australia Free Trade Agreement: A European perspective", Book "Australia, the European Union and the new trade agenda", ANU Press, 2017, 282 pages - ISBN: 9781760461133
- Kerneis Pascal (2018), Chapter 6 "Limits to European Union Negotiating Competence", & Chapter 14 "Professional services", Book "Potential Benefits of an Australia-EU Free Trade Agreement: Key Issues and Options", University of Adelaide Press, 2018, 350 pages – ISBN: 978-1-925261-59-2v
- Kerneis Pascal (2018), Part I-4 "EU-China economic relations: interactions and barriers", Book "China-European Union Investment Relationships – Towards a new leadership in Global Investment Governance?", Edited by Julien Chaisse – Edward Elgar Publishing, 287 pages – ISBN 978-1-78897-189-8
- Kerneis Pascal (2019), Chapter 8 "Lobbyist' Appeal and Access to Decision-Makers: Case study European Services Forum", Book "Lobbying in the European Union – Strategies, Dynamics and Trends", Edited by Doris Dialer and Margarethe Richter – Springer, 2019, 445 pages – ISBN 978-3-319-98799-6
- Kerneis Pascal (2021), "The Landing Zone in Trade Agreements for Cross-Border Data Flows" - Jean Monnet Network TIISA Working Paper No.2021-12, September, 2021, 17 pages – University of Adelaide - Australia

ANNEXES

- copies of degrees and qualifications; testimonial of employment or work placement; and publications or research will be produced upon demand